

Professional Development Conference Webinar Agenda's
"Kick Start your Business for 2021"

Thursday January 14, 2021 (AIC # 56477)
9:30 AM EST Mergers and Acquisitions: A Roadmap to Maximizing Value Mr. Afsar Shah The Personal Coach
11:00 AM EST Be A Boomprenneur Mr. Mike Danks Countrywide Insurance
1:00 PM EST The NEW Conversation for Advisors: The Great Financial Life - Life After The Pandemic Mr. Richard Dolan LEGACY Council of Canada
3:00 PM EST Brain Health & The Multi-Generational Family Dr. Raymond Rupert RCM Health Consultancy
Thursday January 21, 2021 (AIC # 56478)
11:00 AM EST Equitable Life's Competitive Advantage to Flourish in 2021 Ms. Tracy Heath Equitable Life of Canada
1:00 PM EST "Overcoming Objections" Ms. Chantal Mackenzie Canada Protection Plan
3:00 PM EST Tweaking Asset Allocation to Include Secured Mortgage Investments Mr. Gregory Stanley Home n Work Mortgages
Thursday January 28, 2021 (AIC # 56479)
11:00 AM EST <i>Living Benefits Conversation Ideas for 2021!</i> Ms. Ginny O'Leary Manulife Financial
1:00 PM EST Long-Term Care Insurance—The Forgotten Planning Tool© Ms. Karen Henderson Long Term Care Planning Network
3:00 PM EST Business as Unusual: What top advisors are doing to get new clients in challenging times Ms. April-Lynn Levitt The Personal Coach

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