

19th Annual National Advisor Conference – September 10, 11, 12, 2018
Las Vegas, NV – Tuscany Suites & Casino, 255 East Flamingo Road

Monday September 10, 2018	Tuesday September 11, 2018	Wednesday September 12, 2018
<p>7:45 AM Sharp – 8:00 AM Official Welcome – Hugh Sinnock, Vice President of Customer Experience - Las Vegas Convention and Visitors Authority Opening Remarks – Mr. Mike Englert</p>	<p>7:45 AM Sharp – 8:00 AM Daily Announcements – Mr. Mike Englert</p>	<p>7:45 AM Sharp – 8:00 AM Daily Announcements – Mr. Mike Englert</p>
<p>8:00 AM – 8:50 AM New Mindset- New Results Dr. Kerry Johnson <i>Sponsored by www.kerryjohnson.com</i></p>	<p>8:00 AM – 8:50 AM How to Find ‘The Easy Double’ in Your Business Mr. Jim Ruta <i>Sponsored by The Covenant Group</i></p>	<p>8:00 AM – 8:50 AM Don’t Worry, Retire Happy – Seven Steps to Retirement Security Mr. Jim Ruta Sponsored by The Covenant Group</p>
<p>9:00 AM – 9:50 AM Structured Settlement Annuities – A Niche Market Opportunity. What Are They, & How are They Used for Accident Victims? Mr. Doug Mitchell <i>Sponsored by Structured Settlements Group Inc.</i></p>	<p>9:00 AM – 9:50 AM Underwriting Diabetes Mr. Juanpaolo Mercado <i>Sponsored by Canada Protection Plan</i></p>	<p>9:00 AM – 9:50 AM Advisor Succession Fact or Fiction? <i>A Smooth Transition: Succession Planning Opportunities for Advisors</i> Mr. Noah Drabinsky <i>Sponsored by Triumph Capital Ltd.</i></p>
<p>10:00 AM – 10:50 AM Using Group Insurance the Innovative Way - Increase Prospects, Income & Results Mr. Michael Danks <i>Sponsored by Boompreneurs.ca</i></p>	<p>10:00 AM – 10:50 AM Growing Demands in the Visitors to Canada Insurance Market Ms. Kristina van der Wal <i>Sponsored by Travelance Inc.</i></p>	<p>10:00 AM – 10:50 AM Creating Income and Building Wealth Using Other People’s Money By Using Mortgage Consulting to Unlock Cash Flow Ms. Anne Brill & Ms. Patricia Giankas <i>Sponsored by Centum Metrocapp Wealth Solutions Inc.</i></p>
<p>11:00 AM – 11:50 AM Cancer Guard – CI for Everyone? Ms. Jaclyn Nemethy <i>Sponsored by iA Excellence</i></p>	<p>11:00 AM – 11:50 AM Decisions made easier. Lives made better. Discover Why Advice-Based Banking Needs to Be Part of Your Practice Ms. Lysa Fitzgerald <i>Sponsored by Manulife Bank</i></p>	<p>11:00 AM – 11:50 AM Engaging Executors Crucial to the Greatest Wealth Transfer in History Mr. Mark O’Farrell Sponsored by Canadian Institute of Certified Executor Advisors</p>
<p>12:00 Noon – 12:50 PM Having a New Conversation to Increase Your Book of Business Mr. Perry Wong <i>Sponsored by Juggernaut Financial Corporation</i></p>	<p>12:00 Noon – 12:50 PM Increments of a Thousand - the Next Generation Mr. Rob Carter <i>Sponsored by iA Financial Group</i></p>	<p>12:00 Noon – 12:50 PM Your Clients are MISBEHAVING Mr. Mike Englert <i>Sponsored by Canadian Initiative for Elder Planning Studies</i></p>
<p>1:00 PM – SCAN out and adjourn</p>	<p>1:00 PM - SCAN out and adjourn</p>	<p>1:00 PM – SCAN out and adjourn</p>

Agenda and times subject to change