



**21<sup>st</sup> Annual National Advisor Conference Trade Show & Breakout Sessions  
August 22, 23, 24, 2022**

<b>Monday August 22, 2022</b> <i>Only choose one presentation between the 2 breakouts for each time slot</i>		<b>Tuesday August 23, 2022</b> <i>Only choose one presentation between the 2 breakouts for each time slot</i>	
<b>1:30 PM – 2:20 PM</b> Main Meeting Room – Florentine C/D <b># 1</b> <i>Attracting More HNW Clients with Estate Planning</i> <b>Daniel Collison BA, CFP, TEP</b> <i>Sponsored by Advice2Advisors</i>	<b>1:30 PM – 2:20 PM</b> Florentine B Room <b># 2</b> TOPIC TBA <b>Presenter TBA</b> <i>Sponsored by iA Financial Group</i>	<b>1:30 PM – 2:20 PM</b> Main Meeting Room – Florentine C/D <b># 7</b> <i>Growing Your Business with the 20 Minute Coffee Meeting</i> <b>Daniel Collison BA, CFP, TEP</b> <i>Sponsored by Advice2Advisors</i>	<b>1:30 PM – 2:20 PM</b> Florentine B Room <b># 8</b> <i>Canada Protection Plan, a Foresters Financial company eApp demo – InsuranceAssist</i> <b>Ayal Alalouf BAS</b> <i>Sponsored by Canada Protection Plan (a Foresters Financial Company)</i>
<b>2:30 PM – 3:20 PM</b> Main Meeting Room –Florentine C/D <b># 3</b> <i>The Ultimate Guide to Plan, Market, Consult &amp; Close with Your Clients &amp; Prospects</i> <b>Simon Reilly</b> <i>Sponsored by Leading Advisor Inc.</i>	<b>2:30 PM – 3:20 PM</b> Florentine B Room <b># 4</b> <i>The Solution to Financial Worries for Boomers, Millennials &amp; Gen X Ers</i> <b>Mike Danks CLU, AIIC, EPC</b> <i>Sponsored by Boompreneurs</i>	<b>2:30 PM – 3:20 PM</b> Main Meeting Room – Florentine C/D <b># 9</b> <i>A Refreshing NEW Look at Living Benefits That Will Increase Your Book of Business in 2022</i> <b>Perry Wong CPA, CA</b> <i>Sponsored by Juggernaut Financial</i>	<b>2:30 PM – 3:20 PM</b> Florentine B Room <b># 10</b> <i>Partnering with INVO Network Inc. –Part of YOUR Financial Planning Process</i> <b>Scott Boyle CHS</b> <i>Sponsored by Guardian Caregiving</i>
<b>3:30 PM – 4:20 PM</b> Main Meeting Room –Florentine C/D <b># 5</b> <i>How To Capitalize on Your Clients Business Exits</i> <b>Rod Burylo CIM, FCSI</b> <i>Sponsored by Pinnacle Accounting &amp; Finance</i>	<b>3:30 PM – 4:20 PM</b> Florentine B Room <b># 6</b> <i>#1 Non-Traditional Fastest Growing Employee Benefit in North America</i> <b>Patricia Lapena</b> <i>Sponsored by Legal Shield Canada</i>	<b>3:30 PM – 4:20 PM</b> Main Meeting Room – Florentine C/D <b># 11</b> <i>White Glove System for Growth + 7 Growth Hacks That Can Affect the Financial Planning Process with Your Clients</i> <b>Carrie Ewart Hon BA &amp; Dean Thurman</b> <i>Sponsored by White Glove</i>	<b>3:30 PM – 4:20 PM</b> Florentine B Room <b># 12</b> <i>How to Earn Multiple Sources of Income from Your Clients - The Good, The Bad and The Ugly</i> <b>Patricia Giankas &amp; April Simpkins</b> <i>Sponsored by Great Credit Solutions</i>
<b>4:30 PM – Enjoy Your Stay in Las Vegas</b>		<b>4:30 PM – Enjoy Your Stay in Las Vegas</b>	

***Did you know that you could win \$500 USD by attending the optional BREAKOUTS?***

*Agenda and times subject to change*