

What will the advisor learn from this presentation?

In this presentation, the advisor will increase their knowledge for business insurance opportunities in this ever-changing demographic of our population.

They will also see that there is still an opportunity for the advisor to do the total financial planning package even when their clients and prospects retire. People are retiring earlier and looking at ways to fulfil their retirement years doing something they like to do.

Mike will show the advisor that maybe, starting a business is an option for their clients and prospects.

Presentation Overview

The solution to retirement is "Don't retire." Stop working and do what you always wanted to do. For millions of boomers, that means starting their own business, or becoming a Boompreneur. Owning a business is not for everyone, but neither is golf.

This presentation will show how to combine the skills of Boomers, Gen x ers and Millennials to provide a solution to make everyone happy and prosperous.

You as the Financial Advisor will be the coach which will result in happy clients, more business and new clients, Gen x ers and Millennials.

We will give you a step-by-step procedure to start the conversation and the tools to help the Boomer.

"Do it before someone else."