

Having a New Conversation to Increase Your Insurance Book of Business - Presented by Perry Wong & Sponsored by Juggernaut Financial Corp

What will the advisor learn from this presentation?

In this presentation, the advisor will further enhance their financial and estate planning skills and learn how to increase their business by looking after the client and prospects # 1 desire to earn a living while they are disabled or temporarily sick.

Presentation Overview

Are you interested in increasing your Insurance Book of Business?

Are you looking to take your financial practice to the next level?

This session will clearly discuss how **YOU** can increase your book of business by having a **New and Unique Conversation** with your clients and prospects. This conversation has helped hundreds of advisors increase their book of business.

Perry will cover the following points during this presentation:

- Protecting your client's retirement
- Using Living Benefits (other than traditional Critical illness and Disability insurance) to protect your client's ability to pay their "bills" in the event of an accident or sickness.
- Further tips on how to increase your book of business by using the programs that you are licensed to sell.