23rd Annual National Advisor Conference & Trade Show – September 16-18, 2024
Las Vegas, NV – Tuscany Suites & Casino, 255 East Flamingo Road

Monday September 16, 2024	Tuesday September 17, 2024	Wednesday September 18, 2024
7:45 AM Sharp – 8:00 AM Opening Remarks **– *Mike Englert BA, B.Ed., EPC***	**7:45 AM Sharp – 8:00 AM** Daily Announcements – ***Mike Englert BA, B.Ed., EPC***	**7:45 AM Sharp – 8:00 AM** Daily Announcements **– *Mike Englert BA, B.Ed., EPC***
8:00 AM – 9:00 AM 5 Ways to Market More Life Insurance Now! Uncover Your Prospects Estate and Financial Planning Needs **Jim Ruta BA RHU, FDFS, EPC** *Sponsored by Advisorcraft Media & SOLIS*	**8:00 AM – 9:00 AM** Re-Imagine and Define your Client Experience to Increase your Life Insurance Sales and Elevate your Referability **Rhona Konnelly, CLU, EPC, CPCA** *Sponsored by Konnelly Consulting*	**8:00 AM – 9:30 AM** Elevating Your Financial Practice Beyond Numbers: The Power of Holistic Financial Planning **Lisa Elle FCSI, CFP, CCS, RIS, CHS, CPCA, EPC** *Sponsored by Ellements Financial Group*
9:00 AM – 10:00 AM Holistic Tax and Estate Planning ***Dale Barrett LLB, Tax Lawyer*** *Sponsored by Barrett Tax Law*	**9:00 AM – 10:00 AM** The Estate Enhancement Option **Monica Rehal** *Sponsored by Canada Protection Plan* *(a Foresters Financial Company)*	**9:30 AM – 11:00 AM** Prescription or Diagnosis: Where is your focus? **Peter Wouters RFG., AIAA., ARP., TEP., FLMI., RHU., CFP., CLU., CHFC., ACS., ALHC., CPCA., CHS., AFSI., EPC,** *Sponsored by Canadian Initiative for Elder Planning Studies*
10:00 AM – 11:00 AM Unlocking The Full Potential Of Your Portfolio By Incorporating Living Benefits ***Robert Watson & Perry Wong CPA, CA*** *Sponsored by Combined Insurance*	**10:00 AM – 11:00 AM** Your Clients Hold The Keys But Can't Unlock The Opportunities **Lysa Fitzgerald CFP & Victor Stranges** *Sponsored by Manulife Bank*	
11:00 AM – 12 Noon Future-Proof Your Advisory: Implementing Tech to Buy Back Time, Boost Revenue, Go Paperless, and Automate Compliance ***Ahilan (AKIL) Balachandran B.Comm, CFP, CLU, CHS, EPC, CEO, Founder*** *Sponsored by BlueMind*	**11:00 AM – 12 Noon** The Ultimate Fact Finder To Help Your Clients Buy Insurance **Simon Reilly** *Sponsored by Leading Advisor Inc.*	**11:00 AM – 12 Noon** Harnessing Compliance for Business Success: An Overview for Financial Professionals. ***Presented by Glenn Freeland CPCA, EPC*** Sponsored by Independent Financial Brokers of Canada (IFB)
12:00 Noon – 1:00 PM Is Strategic Philanthropy Part of Your Clients' Estate Plan? ***Mark Halpern CFP, TEP, MFA-P*** *Sponsored by WEALTHinsurance.com*	**12:00 Noon – 1:00 PM** Federal Budget 2024: Impact And Strategies Focused On New Capital Gains Rules **Peter Wouters CFP, CLU, CHFC, TEP, FLMI Director, Tax Retirement & Estate Planning Services** Sponsored by Empire Life	**12:00 Noon – 1:00 PM** The "Enlightened" Consumer ***Mike Englert BA, B.Ed., EPC*** Sponsored by Pro-Seminars (2020) Ltd.
1:00 PM – SCAN out and adjourn	**1:00 PM - SCAN out and adjourn**	**1:00 PM – SCAN out and adjourn**