



The Inspirational Tipping Point

Would it be worth investing 50 minutes of your time to understand how to create more clients, focused action and a bigger vision & plan, and save you decades of struggle?

You are a successful Financial Services Professional that is passionate about helping your clients to create a plan to grow assets, protect assets, save tax and leave a lifelong legacy. At the same time, you are creating a career of significance, becoming the best, passionate version of yourself.

While you know exactly HOW & WHAT to do, you experience challenges with balance, complacency, delegation, fear, procrastination, qualification, rejection, stress, time and overwhelm, all of which crowd out action, confidence, commitment, consistency, energy, focus, inspiration, planning, practices, production, succession planning and vision.

You are ready to increase your understanding; success is 10% about HOW & WHAT to do and 90% of success is about WHY you do what you do.

You are ready to understand that there is nothing wrong; only an absence of understanding.

Simon has spoken multiple times at Advocis, FPA, GAMA LAMP, MDRT, NAIFA, Pro-Seminars, TED and WIFS. He is an expert Business Coach & Thought Leader and author of The Inspirational Tipping Point to help advisors understand how to create more clients, focused action and a bigger vision & plan in hours versus decades of struggle.

Inspired Financial Services Professionals:

- * Understand you define yourself first by WHY you do what you do - more important than HOW & WHAT you do

* Suspend judgement and experience limitless consciousness which begins with the self, in the moment with self-awareness through mindfulness

* Manage inspiration to get out of your head and be in the moment, to be grateful and compassionate, a spectator of your own thoughts, and to be of service to others

* Understand compassion and mindfulness are not a choice; they are a requirement for success, from which all Leadership, Management and Advising flows

“When there is no understanding, there is judgment. When there is judgment, there can be no understanding or inspiration.”

– Simon Reilly