



## **SSC # 37 – UNDERSTANDING CPP & OAS GOVERNMENT BENEFITS**

### **This course is eligible for:**

**4 CE Life & A&S credits For BC, SK, MB & ON.**

**4 CE Life & 1 CE A&S Credits for AB**

### **What will the Financial Advisor learn as a result of completing this course?**

The vast majority of Canadians rely on the Canada Pension Plan and the Old Age Security as a very important component of their incomes to live on, as well as to pay their bills during a disability, or in retirement. Unfortunately, many are learning that these benefits just don't cut it by themselves.

Both incomes combined are not enough to live on in most Canadian cities, and while annual CPP benefits can be increased by waiting longer to take them, the longer they wait, the fewer total years of benefits they will get.

In light of this, retirees and soon-to-be retirees need to think long and hard about establishing their own investment portfolios to lessen their reliance on CPP and OAS.

As an advisor, you need to understand how these programs work and what you can do to help your clients take best advantage of them.

Part of the service you offer your clients and prospects is Financial & Estate Planning and these sources of income should form part of their financial foundation, but they should not be their only source of income.

Although OAS and CPP will boost their retirement income, they will still need some extra savings, and this is where you can provide those options and solutions to help them build their retirement sources.

You also need to be aware of how these programs have changed due to constant government changes, as shown by the past federal Budgets.

This CPP & OAS Course will give you the knowledge and understanding of all the changes, as well as providing a good reference source that summarizes everything you need to know for your clients and prospects.

**This course covers:**

- An introduction and history of the CPP & OAS Government programs.
- The recent changes that have been made to CPP over the past few years and how they will be applied in the future.
- CPP/QPP pensions and benefits combined with other income.
- What the available amounts are for CPP for each benefit and at the time of death for the surviving spouse and the Children's benefit.
- Links to the current CPP/QPP complete benefit amounts and how the Consumer Price Index affects them
- The calculation of CPP/QPP maximum monthly amounts for new benefits at the time of retirement and disability.
- Definition of CPP / QPP Disability, 'Severe and Prolonged' disability
- Who is eligible to receive CPP/QPP Disability, & how the benefits are calculated?
- Quebec Pension Plan credits & Social security agreements with other countries.
- What the AMPE is and how is it calculated
- The Child Rearing Drop Out and Child Rearing Drop In benefits.
- A discussion on whether your clients should take their CPP pension now or wait until later. What happens if they keep working?
- How OAS is funded, and the affect indexation has on it.
- The OAS qualifications, what the monthly retirement benefit is.
- OAS Clawbacks and how they can affect a person's retirement income picture.
- The Guaranteed Income Supplement (GIC) and what the criteria is to apply for and receive it.
- Spouses Allowances and any exceptions.
- Taxation of CPP/QPP/ OAS benefits and how they can affect the clients bottom line in retirement income and how they compare with each other.
- Using the Canadian Retirement Calculator
- How the advisor can help their clients and prospects with determining when to take their CPP benefits.